

Site Success Plan

| When | Process | Action Items |
|------------------------------|--|---|
| After Contract Signing | Announce the New Shop Where I Live Platform to Businesses and Community Partners | Send the intro email to area businesses Attach the "Platform Benefits" flyer Attach "Prepare to Sell Online" flyer Gather a list of interested businesses to prioritize when the site goes live Utilize partners to help spread the word. |
| Once Website is Ready | Help Businesses Register to Sell & Provide Training Opportunities | Send out the "Time to Register" email to businesses Schedule a training webinar within the first week & invite businesses to attend and learn and ask questions Schedule a press release date to work towards promoting the site |
| On-Going | Make a Staple Piece of Your Efforts | Link to platform on your website Share the platform on social media Include it in your regular communications Discuss the site at business and community meetings Integrate into existing "shop local" initiatives |
| On-Going to Businesses | Regularly Share the Platform with New and Existing Businesses | Encourage new and existing businesses to join the platform Add Shop Where I Live into regular processes and communications to businesses Add to your member benefits and promote to new members as part of the value proposition |
| On-Going to Community | Promote the Site to the Community | Send out a press release about the new site Hold a ribbon cutting for the website Share on social media & communications Utilize the platform for your own e-commerce products and promotions Share with stakeholders, encourage partnerships and site sponsorships |